**RMI** — REGIONAL MANUFACTURING INSTITUTE **OF MARYLAND**

**DATE / TIME:**
Friday, November 8, 2019 / 7:30 –11 AM

**LOCATION:**
Hilton Rockville
1750 Rockville Pike, Rockville, MD

**PARTNERS & SPONSORS**

MONTGOMERY COUNTY ECONOMIC DEVELOPMENT CORPORATION MARYLAND

Maryland DEPARTMENT OF COMMERCE

Maryland DEPARTMENT OF LABOR

mpt — MARYLAND PUBLIC TELEVISION

ROCKVILLE ECONOMIC DEVELOPMENT, INC. MARYLAND

MARYLAND MEP — MANUFACTURING · EXTENSION · PARTNERSHIP

WL

CRb

TEDCO — LEADING INNOVATION TO MARKET

TriNet — Incredible starts here.

PotomacEdison — A FirstEnergy Company

SUMMIT Business Technologies

ISPE. | Chesapeake Bay Area Chapter

MARYLAND TECH COUNCIL — ADVANCING LIFE SCIENCES AND TECHNOLOGY

B BioBuzz

NATIONAL CAPITAL REGION

PSA — INSURANCE & FINANCIAL SERVICES

Join us for the
# MONTGOMERY MANUFACTURING BUSINESS CONNECT EVENT
Connect with State & Local Government Resources for Manufacturers

**DISCOVER**
- Meet subject matter experts for the opportunity to speak with key resource representatives who will help you learn about and apply for programs
- Explore state and local tax credits, zoning, permitting and business financial programs
- Connect with tech transfer opportunities
- Explore workforce attraction and training grant funding programs for small, minority and women-owned businesses

**WHO SHOULD ATTEND?**
- Maryland manufacturing company executives, HR personnel, CFOs, facilities engineers and managers and other individuals focused on business operation, growth and cost-savings
- Manufacturers from any industry sector—industrial, biotech, pharma, IT, cybersecurity, defense, and electronics

You will have the opportunity to speak with key resource representatives who will help you learn about and apply for programs.
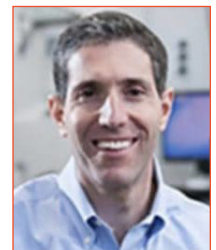
**MEET**
- Montgomery County Executive Marc Elrich
- Fellow manufacturers who have benefited from many of these programs
- Agency reps with the information and answers to your questions
- RMI leadership to help you navigate energy efficiency resources: state-funded engineering services, grants and financing

**CO-HOST**



**Marc Elrich**
County Executive, Montgomery Co. Government

**KEYNOTE SPEAKER**



**Randy Altschuler**
CEO, Xometry

**QUESTIONS?**
Email stacey@RMIofmaryland.com

**REGISTER TO ATTEND: rmiofmaryland.com**
**Manufacturers (must have manufacturing NAICS code): $25–includes continental breakfast**

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**HOSTED BY**



**Marc Elrich**
County Executive
Montgomery County Government

**SPECIAL GUEST**



**Kelly Schulz**
Secretary
Maryland Department of Commerce

# RMI
REGIONAL MANUFACTURING INSTITUTE
OF MARYLAND

## AGENDA
## MONTGOMERY MANUFACTURING BUSINESS CONNECT EVENT
Connect with State & Local Government Resources for Manufacturers

| Time | Item |
|---|---|
| **7:30–8:00 AM** | Registration, Breakfast & Networking |
| **8:00–8:05 AM** | Welcome/Introduction – **Mike Galiazzo, RMI President** |
| **8:05–8:15 AM** | Overview of Relevant State & Local Resources to Grow Montgomery County Advanced Manufacturing & Manufacturer's Testimonials—**Peter Gourlay, RMI Vice President** |
| **8:15–9:30 AM** | State & Local Manufacturing Resource Tables Open for Engagement/Meetings (Main Ballroom, all attendees) |
| **8:45–9:15 AM** | Breakout in the Jefferson Room: Energy Resources Panel—RMI State-Funded Energy Efficiency Program Saving Manufacturers over $7.5 million—Hear success stories from manufacturers. |

Moderator **Peter Gourlay, RMI Vice President**
- **Matt Turpin, Former President & CEO, Zentech Manufacturing**
- **Douglas Hamilton, President & CEO Hamilton Associates**
- **John Freeburger, Vice President Manufacturing, Holmatro USA**

| Time | Item |
|---|---|
| **9:30–9:40 AM** | Welcome from Montgomery County Executive Marc Elrich |
| **9:40–9:50 AM** | Brief Keynote Address—**Randy Altschuler, CEO, Xometry** |
| **9:50–10:00 AM** | State Government Welcome—**Kelly Schulz, Secretary, Maryland Department of Commerce** |
| **10:00–11:00 AM** | Continue Engagement with State & Local Manufacturing Resource Tables |
| **11:00 AM** | Program Ends |